

INTERNATIONAL MERCANTILE SYSTEMS, INC.

617-969-5600

2100 Commonwealth Avenue, Auburndale, Boston, Massachusetts 02166

Mr T H Nelson
Box 1645
Poughkeepsie N Y

May '70

Dear Sir

I would like to talk to you personally about our new program because I am sure you will be interested. (see enclosed)

As you know, in the past we received an application from you and had extensive dealings with you which convinced us that you are an outstanding man and one that has the ability to make a great deal of money with our franchise.

Please fill in this letter below and let me know when it is convenient for me to call you. Then return this letter to me.

Yours truly,

J. F. Porter
J. F. Porter
President

Is your above address correct?

HOME TELEPHONE NO. _____ AREA CODE NO. _____

What is the best time of day to reach you at home? Morning __, Afternoon __, Evening __.

Please note that I prefer to call you during the day - if you can take calls at work, please write your work telephone number and extension (if any), here: _____



MODERN SYSTEMS FOR CREDIT MANAGEMENT

Worldwide cable code is INMERC Boston, Mass. U.S.A.

International
Mercantile
Service Bureau

CREDIT SYSTEMS

A NATIONAL SERVICE

CREDIT REPORTING

BULLETIN

To Operating Franchise Holders:

HOSPITALS MEAN BIG MONEY

This bulletin is to announce our new specialized service for hospitals.

As you all know, hospitals need a specialized service to help them collect their delinquent accounts. This is because they require an approach that is different from business firms or doctors.

After a great deal of research we have developed a complete program just for hospitals.

Hospitals are one of the biggest source of protential income for you and the Home Office. Each Hospital has hundreds of thousands of dollars of bad accounts every year that need our service.

Put this new program to work for you--immediately.